



FAMILY OFFICE DAY

CAPITAL MARKET CONFERENCES

INVITATION

www.familyofficeday.at

INVITATION TO THE

FAMILY OFFICE DAY
26TH OF MARCH 2020

HOTEL IMPERIAL
KÄRNTNER RING 16, 1015 VIENNA



FAMILY OFFICE DAY

CAPITAL MARKET CONFERENCES

About the Family Office Day

The capital market conferences Family Office Day are the first and unique finance platform for family offices, foundations and HNWI in Austria with a profound and sustainable network in the DACH region, Liechtenstein, Monaco and the UK.

By organizing these symposiums we not only offer our target group of family offices, foundations and HNWI an international platform for an exchange of views and discussions but we also contribute to strengthen the Austrian capital market permanently.

The presenting speakers come from Austrian and international companies of various sectors. They are invited to present their business models and future projects to the investors. Each conference also includes an elevator pitch for start-ups.

The carefully selected family offices, foundations and HNWI are coming from Austria, Germany, Switzerland, Liechtenstein, Monaco and the UK.

Your participation is by invitation only!



Aims of the Family Office Day

- You as participant at the Family Office Day have the chance to get a well-informed and profound overview about the participating companies.
- Austrian and international companies from various sectors are invited to present their business models and future projects with very interesting potentials for expansion.
- At the event you will have the opportunity to either raise your questions to the management of the companies during the Q&A-sessions or to inform yourself profoundly and in detail about an individual company in a one-to-one session.
- The coffee and lunch breaks offer you excellent occasions to exchange your views and ideas with numerous like-minded persons coming from family offices, foundations and HNWI.
- Our philosophy and the basic idea of the Family Office Day is to offer you as participant an interesting and exciting day without any obligation.



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New focus twice a year: Family Office Impact Day on the 18th June and 3rd December 2020

The Family Office Impact Day is planned as a series of conferences twice a year for the target group family offices, foundations and HNWI to permanently pursue the discussion about the effects of Impact Investing and ESG on their needs.

At our conference on the 18th June the Bertelsmann Foundation will present their current study of Impact Investing for family offices, international experts like the UNIDO will provide key-notes and current questions will be answered in discussion panels. In addition, companies will present their sustainable business models or how they integrate sustainability into their businesses. The audience will consist of institutional investors, family offices, foundations and HNWIs from Austria, Germany, Switzerland, Liechtenstein, Monaco and the UK.

Since 2015 we have successfully hosted 30 capital market conferences in Vienna and 35 investor lunch presentations in the DACH-Region. More than 300 companies presented their business models and future projects.

We are looking forward to your enquiry!

Agenda

- 09:30 *Registry & Coffee*
- 09:50 *Salutation and Opening Remarks*
- 10:00 paragon GmbH & Co. KG
- 10:30 HanseYachts AG
- 11:00 ROY Asset Holding SE
- 11:30 Solutiance AG
- 12:00 SciBase AB
- 12:30 *Buffet & Networking*
- 13:30 Domaines Kilger GmbH & Co KG
- 14:00 Cellestia Biotech AG
- 14:30 MSS Millennials Property Rental Fund
- 14:50 alphazoo AG
- Start-up Elevator Pitch*
- 15:10 Calm Storm Management GmbH, www.calmstorm.vc
- 15:20 Senseforce GmbH, www.senseforce.io
- 15:30 Jaroono GmbH, www.jaroono.com
- 15:40 tacterion GmbH, www.tacterion.com
- 15:50 360factory GmbH, www.snics.at
- 16:00 *Apero & Networking*



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paragon GmbH & Co. KG



paragon GmbH & Co. KG, which is listed in the regulated market (Prime Standard) of the Frankfurt Stock Exchange (ISIN DE0005558696) develops, produces and distributes forward-looking solutions in the field of automotive electronics, body kinematics and electromobility. The business model of the paragon Group is based on the independent development of product innovations at its own expense – as part of this strategic orientation, the company has pursued the goal of positioning itself as independently as possible from economic developments in the automotive industry in the recent years.

The innovation process within the paragon Group is inspired by the core idea of enhancing the individual driving experience of modern car users (as end customers). In the Electronics segment, the product portfolio includes innovative air quality management, state-of-the-art display systems and connectivity solutions, and high-end acoustic systems. In the Mechanics operating segment, the company develops and produces active mobile aerodynamic systems such as spoilers. Its customers include German premium manufacturers in particular and increasingly also OEMs from China. Additional information about paragon GmbH & Co. KG can be found at www.paragon.ag

Market Capitalisation:	91 mio. EUR
Exchange Segment:	Regulated market (Prime Standard)
Principal Shareholders:	Klaus Dieter Frers (50 % + 1 share)
Sales:	187.4 mio. EUR
Earnings (after Taxes):	3.4 mio. EUR
Earnings per Share:	0.52 EUR
Dividend per Share:	0.25 EUR
Dividend Yield:	1.26 %

HanseYachts AG



HanseYachts AG is the world's second largest manufacturer of sailing yachts with a hull length of 29 ft to 67 ft (9 to 21 m). It is also one of the top 10 motorboat manufacturers worldwide in the 30 ft to 54 ft (10 to 16 m) segment. The yachts are built by the company under the “Hanse”, “Moody” and “Dehler” brands for sailing yachts, “Fjord” and “Sealine” for motor yachts and “Privilège” for sailing and motor catamarans. The entire product portfolio covers 40 different models. The yachts are sold through authorised dealers and through HanseYachts AG's own distribution companies. All boats are manufactured exclusively by order of the end customer. The export ratio is around 80 percent of output, and the market share in the core countries in northern Europe and Australia is over 30 percent.

HanseYachts AG is the parent company of the HanseYachts Group. It performs central holding tasks and conducts a large part of the operational business. Research and development as well as central marketing coordination are carried out at the Greifswald facility, with its favourable production location and access to the Baltic Sea. With effect from 28th June 2019, the majority of shares of the French catamaran builder Privilège Marine SAS was acquired. The catamarans are produced under the Privilège brand in Les Sables-d'Olonne, France, located about 1,600 km away, directly on the Atlantic coast. Group-wide sales are handled worldwide through a network of approximately 180 dealers in over 45 countries. HanseYachts AG employs more than 1,500 people in the group of companies.

Market capitalisation:	79 mio. EUR
Stock exchange:	Deutsche Börse General Standard; ISIN DE000A0KF6M8
Main shareholder:	AURELIUS Equity Opportunities SE & Co. KGaA with ca 77% (aureliusinvest.de)
Sales:	152,013,126.73 EUR (2018/19)
Profit after tax:	3,328,775.05 EUR (2018/19)
Earnings per share:	0.30 EUR (2018/19, before the capital increase in 2019/20)



ROY Asset Holding SE

ROY Asset Holding SE has two operating divisions. On the one hand, the subsidiary Klingenberg Dekoramik GmbH develops, designs, produces and markets high-quality ceramic goods and tiles. Using modern technologies, the ROY Group offers products of unrivalled quality. The ROY and Klingenberg brands are primarily aimed at luxury hotels, exclusive real estate, public and commercial buildings, real estate developers, retail outlets, architects and design houses.

ROY Asset Holding SE acts as the investment holding company for both divisions. In addition to ceramics, the Group is also active in real estate in the USA. In the Real Estate division, the Group develops high-quality single and multi-family homes and revitalizes commercial real estate together with well-known partners – primarily in Houston and Los Angeles in the USA. The current project development volume in the USA is approximately 200 mio. EUR.

Market capitalisation:	approx. 22 mio. EUR (Jan 31, 2020)
Stock exchange segment:	Prime Standard
Main shareholders:	Hi Scene Industrial Limited
Sales:	3 mio. EUR in 2018 / 9 Mio. EUR expected in 2019

Solutiance AG



Solutiance AG is a software-based service provider for real estate operators. The brand “Solutiance” is a combination of solutions and the ending -ance from maintenance but is pronounced like solutions. The range of services extends from quality management for operator obligations to the maintenance and repair of roofs. The customers are companies in the areas of corporate real estate, asset, property and facility management. The company’s business model is based, among other things, on the use of software and systems. The customer does not pay for software, but for the assumption of complete task packages.

The company combines innovative technologies, methods and processes for the development and implementation of services. Facility management, trade and building technology specialists work hand in hand with product managers and software developers. In this way, practical requirements are translated into highly efficient solutions and the range of services continues to develop. Employees and partners of Solutiance AG use the latest systems and software for efficient on-site capturing and processing of information. This creates a digital copy of a building. All involved stakeholders have complete control and transparency at all times via the Facility Scanner, the Solutiance web platform. Cooperation e.g. between asset, property and facility managers is made significantly easier.

Market capitalisation:	12.94 mio. EUR
Stock exchange:	Berlin, Frankfurt, Munch, Stuttgart, XETRA und Tradedate
Main shareholders:	supervisory committee 9 %, management & employees 16 %, other large stockholders 28 %, free float 47 %

SciBase AB



SciBase AB is a Swedish medical technology company that markets and sells a unique a point-of-care device, Nevisense, that addresses unmet clinical needs within the area of skin cancer and atopic dermatitis. The device is based on Electrical Impedance Spectroscopy (EIS) in combination with machine-learning based analyses. Nevisense is the only FDA (PMA) approved device for melanoma detection and is CE marked in Europe and has TGA Approval in Australia.

SciBase AB is in commercial stage with the Nevisense platform and the first indication melanoma detection, where Nevisense improves the standard of care by detecting melanomas earlier and reducing the number of unnecessary excision surgeries, thereby reducing morbidity and the cost burden to societies. Since the launch of Gen 3 of Nevisense in Germany (Q3 2018), SciBase AB has recorded five consecutive quarters of sales growth compared to the same quarter the previous year. The sales growth is a result of the enhanced performance of Gen 3 as well as the significantly improved fit to the clinical workflow. The first focus market, Germany, is expected to be profitable during H1 2020 and FDA approval for Gen 3 is expected in US before the end of Q2 2020. In addition to the melanoma indication, SciBase AB will launch additional indications within Skin Barrier assessment and non-melanoma skin cancer during 2020.

Market Capitalisation:	62 mio. SEK / 5.850 mio. EUR (March 5, 2020)
Exchange Segment:	Nasdaq First North Growth Market in Stockholm, Sweden
Principal Shareholders:	SEB Venture Capital 12.7%, SEB Pensionsstiftelse 12.6%, Fouriertransform Aktiebolag 12.1%, Nordnet pensionsförsäkring 7%, Strawberry Capital 6.2%, Danske bank Luxem. 5.9%, Anders Walldov 4.1%, Avanza Pension 3.7%
Sales:	9.276 mio. SEK / 876 TEUR (Dec 31, 2019)

Domaines Kilger GmbH & Co. KGaA



Domaines Kilger GmbH & Co. KGaA is active in the production of wine, meat products and other foodstuffs as well as in the catering and administration of wineries and special properties such as inns (G / AT), hostels/ chalets (AT) and logistics real estate (AT). The company owns over 200 hectares of land, 80 hectares of which are vineyards in Austria and 2,700 hectares of agricultural land in Romania.

In addition to their own wineries, there are two 50% holdings in two famous wine producers. The Schiefer & Domaines Kilger GmbH & Co. KG, Großpetersdorf, with the exceptional winemaker and sommelier Uwe Schiefer, who manages 15 hectares of vineyards as managing director, including the well-known Eisenberg, the Königsberg, and the Lutzmannsburg ("Lutz"). The holding is also involved in Steirerwein Produktion und Handel OG, Graz, the largest producer of "Schilcher-Wine" in West Styria (60 hectares of vineyards), led by Christian Reiterer, the pioneer in the refinement of the "Blauer Wildbacher" grape.

In addition to wine, Domaines Kilger also produces a whole range of other food, including bison meat from its own farm (Romania), which is offered in the group's restaurants in Styria (including Jaglhof), Vienna (Bar Krawall at Vienna's Naschmarkt) and Munich ("Weinhäusl") to a quality-conscious audience.

The strong expansion of Domaines Kilger GmbH & Co. KGaA will be financed shortly by issuing a bond.

Cellestia Biotech AG



Cellestia Biotech AG is a clinical stage biopharmaceutical company with Headquarter in Basel, Switzerland, developing innovative first-in-class anti-cancer drugs. The clinical stage lead compound CB-103 is an inhibitor of an important onco-gene transcription with a novel Mode of Action, targeting cancer at it's source. CB-103 combines exceptional potency, selectivity and safety while showing first signs of clinical efficacy in the ongoing first-in-man study in cancer patients. The development is complemented by a diagnostic program for patient selection supporting patient selection and a precision medicine approach. Cancer patients receive once daily oral dosing of CB-103 in the ongoing Phase I-IIa trial. There is currently no NOTCH-specific treatment available on the market. With more than 250,000 patients diagnosed with NOTCH-driven cancers annually, the market potential for CB-103 is substantial. Addressing an unmet medical need in both rare indications as well as large cancer indications such as breast cancer, the drug has clear blockbuster potential with sales expected to exceed one billion annual sales. The company's lead clinical candidate is protected until 2039 with granted composition of matter claims in major territories including the EU, US, Japan and China. Cellestia Biotech AG co-operates with leading scientists & internationally recognized clinical oncologists from renowned oncology hospitals and engaged high-profile strategic advisors. Cellestia Biotech AG has established collaborations with leading cancer research institutions, e.g. with MD Anderson Cancer Center-Texas, Adenoid Cystic Carcinoma Research Foundation, IOR-Bellinzona, Children's Hospital Zürich, University of Cincinnati, VHIO-Barcelona and Harvard Medical School-Boston.

A total of 50 mio. US \$ have been raised to date. David Epstein, former President and CEO of Novartis Oncology 2001-10 and CEO Novartis Pharma 2010-16, joined Cellestia Biotech AG in spring 2018 as Chairman of the Strategic Advisory Board & private lead investor. Institutional investors are PPF Group, FC Capital, Partners Invest and ETP Venture Fund. Cellestia Biotech AG recently closed a CHF 20 mio. SERIES B financing round and offers an extension under the same terms for a limited time window in spring 2020. Further information can be found on www.cellestia.com or Michael Bauer, CEO: michael.bauer@cellestia.com



MSS Millennials Property Rental Fund

The team of MSS Capital Limited has 17 years of experience structuring and managing alternative investments. The team combines UK property expertise with institutional operational and risk management experience to deliver an investment strategy focused on the UK residential property sector.

The investment strategy focuses on residential assets located in carefully selected regions of the UK targeting Millennials as tenants. This age group is highly economically mobile, demands accommodation close to universities and places of work, but cannot yet afford to purchase their own property.

The MSS Millennials Property Rental Fund aims to provide long term income and capital appreciation across multiple economic cycles using a rigorous investment process to deliver high quality accommodation for its target Millennial tenants.

alphazoo AG

ALPHAZOO AG

alphazoo AG offers more value for your 4-legged friend. Your pet is more than just your pet. It is your beloved family member and your best friend. The reason why you go for a walk – even when it's raining cats and dogs. Your soul-comforter and your most faithful companion (fellow, mate).

Knowing that, alphazoo AG developed nutritional supplements, that perfectly calm down your stressed 4-legged friends, make their fur brilliantly smooth and let them merrily frolic until a great/old age. It is the aspiration of alphazoo AG to provide your beloved one(s) a happy and healthy life.

Scientifically proven, environmentally friendly produced in Germany and packed plastic-free, alphazoo AG guarantee sustainability and the best quality of their products. Because you love your pet and it simply deserves the best.

The alphazoo AG is making a capital increase in the amount of € 420,000 (Seed round).

Conference Venue



HOTEL IMPERIAL
A LUXURY COLLECTION HOTEL

HOTEL IMPERIAL

a Luxury Collection Hotel, Vienna

Kärntner Ring 16

1015 Vienna

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Hosted by

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FINANCE

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Disclaimer

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Reply/Registration



Please register until 19th March 2020 via e-mail: investorenkonferenzen@familyofficeday.at

First Name/Surname:

Family / Institution:

I will participate

I will not participate

I want a one-to-one session with the following company:

paragon GmbH & Co. KG

MSS Millennials Property Rental Fund

HanseYachts AG

alphazoo AG

ROY Asset Holding SE

Calm Storm Management GmbH

Solutiance AG

Senseforce GmbH

SciBase AB

Jaroon GmbH

Domaines Kilger GmbH & Co KG

tacterion GmbH

Cellestia Biotech AG

360factory GmbH

Please invite the following investors or family members to the conference:

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